

2019 BIRMINGHAM ALABAMA AGENTS SUMMER HALF-DAY SEMINAR AGENDA

May 21, 2019 – TO BE HELD AT BIRMINGHAM ASSOCIATION OF REALTORS 3501 Independence Drive, Birmingham, AL 35209

| 8:00 - 8:20 | Registration and Continental Breakfast |
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| 8:20 - 8:30 | WELCOME |
| | Tom Marvin |
| | Vice President Alabama State Manager |
| | Mississippi Valley Title Services Company |
| 8:30 - 9:20 | Topic I – The Closing Process |
| | Miriam Griffin |
| | Agency Representative |
| 9:20 - 10:10 | Topic II – Ethics in Real Estate & Webinar Information |
| | Charles (Chas) W. Smith, III |
| | Assistant Vice President Agency Representative Associate Counsel |
| | Arrie Clanton |
| | Alabama Agency Administrator |
| 10:10 – 10:20 Break | |
| 10:20 - 11:20 | Topic III – GHB Construction & Development Company, Inc v. West Alabama |
| | Bank & Trust, So What, Now What? |
| | Price Evans |
| | Assistant Vice President Commercial Underwriting Counsel |
| 11:20 – 12:20 | Topic IV – Underwriting Snapshots Past, Present & Future |
| | Gina Matthews |
| | Vice President Alabama State Counsel |
| 12:20 - 12:30 | CLOSING REMARKS |
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